South Dakota Housing for the Homeless Consortium, SD-500 CoC Policy and Advisory Committee (PAC) 2021 CoC Competition Ranking and Rating Process Tool As Approved by the PAC (CoC Governing Board) – September 20, 2021

Continuum of Care (CoC) Intent

The Policy and Advisory Committee (PAC) of the SD Housing for the Homeless Consortium (SDHHC) is the governing board for the SDHHC which is SD-500 CoC. The PAC is tasked with establishing priority and ranking criteria for all CoC applications, new and renewal, based on the Department of Housing and Urban Development (HUD) priorities noted in the 2021 NOFO, local priorities, and threshold requirements.

HUD's Homeless Policy Priorities include:

- 1. Ending homelessness for all persons.
- 2. Use a Housing First approach.
- 3. Reducing Unsheltered Homelessness.
- 4. Improve System Performance.
- 5. Partner with Housing, Health, and Services Agencies.
- 6. Advance Racial Equity.
- 7. Involve Persons with Lived Experience.

Requesting New Applications

South Dakota Housing Development Authority (SDHDA), as the lead agency of the SDHHC and the collaborative applicant for CoC funding, recruits new agencies, notifies potential interested parties regarding the upcoming Continuum of Care competition, and requests pre-applications for new CoC projects. This is done via a press release, email distributed via the SDHHC listserv, and posts on www.housingforthehomeless.org and www.sdhda.org. A timeline for application process was created and attached as Exhibit B, to inform all interested parties of deadlines for the CoC applications.

Eligibility

All projects are expected to meet the following criteria to be ranked by the PAC in the CoC Competition.

- Submit completed renewal or new application and any additional required documents to the South Dakota Housing Development Authority (SDHDA), the Collaborative Applicant for South Dakota CoC.
- 2. Meet the HUD application deadlines (i.e. entry into ESNAPS) and set deadlines by SDHHC PAC.
- 3. Meet all HUD eligibility criteria, as outlined in the current year (FY 2021) CoC Program NOFA, the July 2012 CoC Program Interim HEARTH Regulations, and any other official document published by HUD.
- 4. Meet HUD and SDHHC threshold requirements.

Monitoring Performance of Recipients

The PAC monitors the performance of the CoC recipients on HUD and SDHHC established program parameters, performance goals and project effectiveness on a yearly basis. The PAC reviews Annual Performance Reports (APRs), HMIS data reports, specific data elements and metrics to ensure individuals and families are being served to the greatest extent possible and that programs are effective.

Project performance is evaluated using the following:

- 1) Annual Performance Reports (APRs) for projects
- 2) Quarterly HMIS data quality reports
- 3) HIC and PIT count data
- 4) HUD audits
- 5) SDHHC project monitoring and on-site reviews
- 6) Project administrative plan including HUD Best Practices for supportive services.
- 7) Project analysis of barriers report

Exclusion or Removal from Project Ranking List and Reallocation - Projects will be excluded or removed from the project ranking list in the event that HUD and/or SDHHC monitoring finds that a project has been out of compliance with the regulations and has made no progress on any corrective action as required by HUD and/or SDHHC. Consequently, these projects will not be submitted for renewal funding in the CoC competition. The funds from this project will then be reallocated to another project.

SDHHC Threshold Requirements for CoC (*Renewal) Applications – Applicants are expected to meet the following threshold requirements. If applicants do not meet threshold requirements, their application may receive negative points for specific measures.

- 1. Active participation in SDHHC including attending quarterly meetings
- 2. Coordinated Entry System participation and referral acceptance
- 3. Housing First/Low Barrier Approach
- 4. Documented minimum match
- 5. Project has reasonable costs per permanent housing exit
- 6. Project is financially feasible
- 7. Application complete and accurate including required attachments (administration plan, barrier to participation report, committee participation report)
- 8. Data quality at or above 90%
- 9. Project grant funds expended at 90% or more
- 10. Unit utilization rates at or above 85%

Priority & Ranking of Applicants

All eligible applications will be scored by the Policy and Advisory Committee (PAC), using a scoring system (Attached Exhibit A) informed by HUD's priorities, local priorities and threshold requirements. These scores determine each project's rank in the CoC's application to HUD, and the rank will be the primary determinant of placement into Tier 1 (which is anticipated to be fully funded by HUD) and Tier 2 (which will only be funded if the CoC's score is high enough and if there are sufficient resources). Scores may also be used to reject applications or to reduce budgets for low-scoring projects.

The measurements listed below are used for the scoring system.

- 1. CoC Participation, Equity, and Barriers Analysis (Race and Other Barriers)
- 2. Program Type
- 3. Coordinated Entry System
- 4. HMIS Data Quality
- 5. CoC Funds Expended
- 6. Program Management
- 7. Participant Barrier Severity & Project Performance
- 8. Completeness of Application

Before new applications are included in the CoC collaborative application, the PAC will ensure there is no duplication of services and that the creation of the new program will be most effective in addressing the needs of those experiencing homelessness. New applications that are requesting HUD funding for projects based on HUD's and SDHHC's priorities will receive maximum score for performance measurements (categories 3-7 on Exhibit A). The scoring system evaluates past performance (of renewal/reallocation applicants) and promotes best practices that will improve the local response to homelessness and align local strategies with national policies and best practices.

Applicants for bonus funding, HMIS, and CES SSO opportunities receive due consideration by PAC for scoring and ranking based upon factors including SDHHC compliance with HUD best practices, funding priorities, and funding availability that most benefits SDHHC over-all efforts at the time of funding application.

HMIS and SSO – Coordinated Entry projects will be listed first in Tier 1 because they are required elements of a CoC's system. Application for the Planning Grant will not be ranked.

New project renewal applicants that do not yet have a HUD accepted APR will automatically receive all points for categories 2, and 4-7, as long as, the project APR was completed as required and submitted on time.

SDHHC's Priorities

1. Permanent Housing for Chronic Homeless Individuals and families, and permanent housing projects serving the most vulnerable, such as, disabled persons, unsheltered,

households with low or no income, current or past substance abuse, those with a history of victimization such as human trafficking, domestic violence and/or sexual assault, and difficult to house participants with criminal history, evictions, etc.

- 2. Active participation and partnership of projects within SD Housing for the Homeless Consortium and the statewide Coordinated Entry System.
- 3. Commitment to and utilization of Housing First Approach and Low Barrier Best Practices.
- 4. Efficient and effective use of HMIS as evidenced with data quality and performance reporting.
- 5. Leveraging of resources, coordination of services, and program cost effectiveness.
- 6. Program management taking into account full expenditure of CoC funding, positive program results, and high utilization rates.
- 7. Project performance as evidenced by objective criteria including annual performance report data measures and other HUD provided reports.
- 8. Partnerships with housing, health, and services agencies.
- 9. Promotion and support of racial and ethnic equity in the administration of homelessness resources.

Permanent Supportive Housing (PSH) for Chronic Homeless Individuals and Families –

Current/New grantees for Permanent Supportive Housing (PSH) that have dedicated all of their beds to chronically homeless individuals who have experienced homelessness for a year or longer, or who have experienced at least four episodes of homelessness in the last three years, and have a disability. For homeless families, one member in that family must meet the criteria above.

Renewal PSH projects that do not currently dedicate 100 percent of theirs beds to chronic homeless individuals and families, but are willing to do so, need to send a plan to the PAC via SDHDA by October 7, 2021, detailing how and when they will make this change for the 2021 CoC Competition.

Rapid Re-Housing (RRH) — Current/New Rapid Re-Housing created through reallocation, bonus, and renewal. RRH that serve individuals, including unaccompanied youth, and families coming from the street or emergency shelters or persons fleeing domestic violence and are placed in permanent housing within 30 days of when the client became homeless. Projects serving difficult to serving participants with high service needs.

New Transitional Housing - Rapid Re-Housing Bonus Funding Project for Victims Fleeing Domestic Violence — New grantees for TH-RRH that will dedicate beds specifically for homeless victims fleeing domestic violence and/or sex trafficking.

New Rapid Re-Housing or Transitional Housing-Rapid Re-Housing Funding Project for unaccompanied youth aged 24 and under, or who have an unsafe primary nighttime residence and no safe alternative to that residence.

Tier 1 Fund Maximization

To ensure maximum utilization of available funding in Tier 1, the PAC will implement the following:

1. If a project's budget exceeds what is remaining in Tier 1 funds, the project will have the opportunity to reduce its budget to what remains in Tier 1 and be placed fully into Tier 1, or the project could also be to split with partial finding in Tier 1 and partial funding in Tier 2.

Once the PAC completes the scoring and ranking, they will also consider the CoC's priorities, whether the initial scoring is likely to result in any critical service gaps, strategies related to Tier cut offs and HUD's selection process, and adjust budgets to produce the final ranking of projects to be included in the CoC application. All decisions made regarding ranking and possible reduction of project funding will be recorded and made public with the published rankings. Scoring and ranking of project applications is completed by use of Exhibit A.

All applicants will be notified in writing of acceptance, reduction, or rejection of application by 5 p.m. Central Time Friday, October 29, 2021. Project selections, rankings and tier allocations will be provided by written notice and published at www.housingforthehomeless.org no later than 5 p.m. Central Time on November 12, 2021 per Timeline attached as Exhibit B. In case of a tie, the application that requests a higher percentage of supportive services funds will be ranked lower.

Ranking Appeals Process

Project applicants having concerns regarding how their application was scored and reviewed may file a written appeal with SDHHC PAC at the email listed below by 5 PM Central Time, November 8, 2021.

Project applicants may also appeal to HUD if the applicant believes it was denied the opportunity to participate in the local CoC planning process in a reasonable manner. Additional details on the HUD appeal process can be found beginning on page 86 of the 2021 NOFO available here: snapsappeals@hud.gov.

Information for the PAC may be sent to:
South Dakota Housing Development Authority
Continuum of Care Administrator
PO Box 1237
Pierre, SD 57501
davis@sdhda.org

Exhibit A

| 1 – CoC Participation, Equity, & Barriers Analysis (up to 30 points) | YES | SCORE |
|--|-----|-------|
| Agency participated in 100% of SDHHC quarterly meetings (SDHHC | | |
| attendance sheet) Sept. 2020 – July 2021. | 5 | |
| Project application submission included an analysis of barriers to participation in the project faced by persons of different races and ethnicities (particularly those over-represented in the local homelessness population), and persons experiencing mental illness, substance use, chronic health conditions, or domestic violence and project described how it has taken or will take steps to eliminate | 10 | |
| the identified barriers. | 10 | |
| Project operates as housing first/low barrier approach (documented via administrative plan) | 10 | |
| Agency participation in SDHHC committee(s) please attach an explanation of applicant's staff participation in SDHHC formal committees including staff name and committee(s) to earn full points. Time period Sept. 2020 – July 2021. | 5 | |
| 1 - TOTAL SCORE | | |

| 2 - Program Type (up to 10 points) | Points | Score |
|---|--------|-------|
| Permanent Supportive Housing for Chronic Homeless Individuals | | |
| and families | 10 | |
| Permanent Supportive Housing - Other, prioritization plan for | | |
| Chronic Preferences | 5 | |
| Rapid Re-Housing Program or TH-RRH Program for Homeless | | |
| Families, Youth, or Individuals | 10 | |
| Rapid Rehousing or Transitional Housing – Rapid Rehousing | | |
| Program for Victims of Domestic Violence and/or sex trafficking | 10 | |
| Transitional Housing - Other | 5 | |
| Supportive Services Only | 0 | |
| 2 - TOTAL SCORE | | |

| 3 - Coordinated Entry System (up to 20 points) | YES | Score | |
|--|-----|-------|--|
| Coordinated Entry System Participation – agency staff are active in CES activities including CES training and case conferencing. | 5 | | |
| July 1, 2020 – June 30, 2021, Agency has accepted 75% or more of CES referrals (HMIS CES Referral Report) | 5 | | |
| July 1, 2020 – June 30, 2021, Agency has accepted 50% or more of CES referrals (HMIS CES Referral Report) | 2 | | |
| July 1, 2020 – June 30, 2021, Agency has accepted less than 50% of CES referrals (HMIS CES Referral Report) | -5 | | |
| Project receives 100% of referrals from CES for project placements | 5 | | |
| Agency is an access point for Coordinated Entry | 5 | | |
| 3 - TOTAL SCORE | | | |
| | | | |
| 4 - HMIS Data Quality-Personal Identifying Information APR Q06a-6d sum of error percentage: (up to 10 points) | YES | Score | |
| 0-5% error rate over-all score | 10 | | |
| 6-10% error rate over-all score | 3 | | |
| Great than 15% error rate over-all score | -5 | | |
| 4 - TOTAL SCORE | | | |
| | | 1 | |
| 5 - Funds Expended APR (up to 5 points) | Yes | Score | |
| 95% or higher | 5 | | |
| 94% - 90% | 2 | | |
| 80% or lower | -5 | | |
| 5 - TOTAL SCORE | | | |
| 6 - Program Management (up to 15 points) | YES | Score | |

| No HUD Audit/APR Findings or Concerns or any concerns noted were satisfactorily rectified. | 5 | |
|---|--|-------------|
| • | 3 | |
| No SDHHC Audit/APR Findings or Concerns or any SDHHC finding were satisfactorily rectified. | 5 | |
| APR <u>not</u> submitted to HUD on time. Submissions reviewed in SAGE to document timeliness of submission. | -5 | |
| | -5 | |
| APR rejected by HUD and not corrected and resubmitted within 30 days. Submissions reviewed in SAGE to document. | -5 | |
| Utilization rate unit Q02. below 85% for months listed on APR | | |
| (Attach explanation to application materials for extenuating circumstances). | -5 | |
| Timeliness. APR Q06e. 95% of start and exit client records | | |
| completed within 6 days. | 5 | |
| 6 - TOTAL SCORE | | |
| | | |
| 7 – Participant Barriers & Project Performance (up to 55 points) | | Score |
| 1. Severity of Participant Barriers | | |
| PSH—Percentage of participant households served chronically ho | meless (AP | R 26a) |
| 75% and more | 20 | |
| [FEO/ 740/ | | |
| 55%-74% | 15 | |
| 50%-54% | 10 | |
| 50%-54% 40%-49% | 10 5 | |
| 50%-54% 40%-49% 39% or less | 10 5 0 | |
| 50%-54% 40%-49% | 10 5 0 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy | 10 5 0 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% | 10 5 0 sical condition 20 15 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% | 10 5 0 sical condition 20 15 10 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% | 10 5 0 sical condition 20 15 10 5 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% 0%-19% | 10 5 0 sical condition 20 15 10 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% 0%-19% 2. Exits to Permanent Housing | 10 5 0 sical condition 20 15 10 5 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% 0%-19% 2. Exits to Permanent Housing PSH - Percent of participants who remain in or exit to PH (APR 23) | 10 5 0 sical condition 20 15 10 5 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% 0%-19% 2. Exits to Permanent Housing PSH - Percent of participants who remain in or exit to PH (APR 23) 90% or higher | 10 5 0 sical condition 20 15 10 5 0 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% 0%-19% 2. Exits to Permanent Housing PSH - Percent of participants who remain in or exit to PH (APR 23 90% or higher 80%-89%) | 10 5 0 sical condition 20 15 10 5 0 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% 0%-19% 2. Exits to Permanent Housing PSH - Percent of participants who remain in or exit to PH (APR 23 90% or higher 80%-89% 85%-88% | 10 5 0 sical condition 20 15 10 5 0 c) 25 20 15 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% 0%-19% 2. Exits to Permanent Housing PSH - Percent of participants who remain in or exit to PH (APR 23 90% or higher 80%-89% 85%-88% 80%-84%) | 10 5 0 sical condition 20 15 10 5 0 c) 25 20 15 10 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% 0%-19% 2. Exits to Permanent Housing PSH - Percent of participants who remain in or exit to PH (APR 23 90% or higher 80%-89% 85%-88% 80%-84% 75%-79% | 10 5 0 sical condition 20 15 10 5 0 c) 25 20 15 10 5 | on at start |
| 50%-54% 40%-49% 39% or less RRH—Percentage of participants with at least one mental or phy (APR 13a2.) 60%-100% 40%-59% 29%-39% 25%-28% 0%-19% 2. Exits to Permanent Housing PSH - Percent of participants who remain in or exit to PH (APR 23 90% or higher 80%-89% 85%-88% 80%-84%) | 10 5 0 sical condition 20 15 10 5 0 c) 25 20 15 10 | on at start |

| 90% or higher | 25 | |
|--|------------|-------|
| 80%-89% | 20 | |
| 75%-79% | 15 | |
| 70%-74% | 10 | |
| 67%-69% | 5 | |
| Less than 67% | 0 | |
| 3. New or Increased Income and Earned Income | | |
| PSH Project Stayers: New or increased earned income (APR 19a.1) | | |
| 8% and higher | 2.5 | |
| 5%-7% | 1.5 | |
| Less than 5% | 0 | |
| PSH Project Stayers: New or increased other (non-employment) inco | ome (APR 1 | 9a.1) |
| 50% and higher | 2.5 | |
| 25%-49% | 1.5 | |
| Less than 25% | 0 | |
| PSH Project Leavers: New or increased earned income (APR 19a.2) | | |
| 8% and higher | 2.5 | |
| 5%-7% | 1.5 | |
| Less than 5% | 0 | |
| RRH Project Stayers: New or increased earned income (APR 19a.1) | | |
| 25% and higher | 5 | |
| 19%-24% | 2.5 | |
| Less than 18% | 0 | |
| PSH Project Leavers: New or increased any income (total income) (A | PR 19a.2) | |
| 50% and higher | 2.5 | |
| 25%-49% | 1.5 | |
| Less than 25% | 0 | |
| RRH Project Leavers: New or increased total income (APR 19a.2) | | |
| 20% and higher | 5 | |
| 15%-19% | 2.5 | |
| Less than 15% | 0 | |
| 7 - TOTAL SCORE | | |
| | | |
| | | Score |
| 8 – Completion of Application (0 or up to -10 points) | | |
| Is the application complete and accurate? | | |
| Yes | 0 | |
| No | -5 | |
| Are all required attachments provided? | | |
| Yes | 0 | |

| No | -5 | | | |
|--|--|-------|--|--|
| 8 - TOTAL SCORE | | | | |
| | | | | |
| 9 – New Applications (0 points) | | | | |
| How many years has the organization been operating? | | | | |
| | | | | |
| DOCUMENTATION MUST BE SUBMITTED TO EVIDENCE THE FOLLOW | WING | | | |
| Document the partnerships your agency currently has with providers. | Document the partnerships your agency currently has with mainstream service providers. | | | |
| Document that the project/program will not duplicate servi provided in the community. | ces already l | peing | | |
| 3. Document the need for the services being provided. | | | | |
| 4. If applicable, document previous performance in serving survivors of domestic violence. | | | | |
| If applicable, document how this project/program will assist your agency in the ability to house domestic violence survivors and meet safety goals. | | | | |
| Document how this project/program will help the overall performance of the homeless service system, including the ability to ensure flow through the process, allowing clients to enter into permanent housing more rapidly with adequate support. | | | | |
| If applicable, document the services that are tailored to assist domestic violence survivors to reconnect to housing. | | | | |
| APPLICATION GRAND TOTAL SCORE | | | | |

Additional Items:

| • | As documented in the mos | t recent APR, the amount of H | HUD CoC fu | nding expended |
|---|-----------------------------|-------------------------------|------------|-------------------|
| | during the program year \$_ | <u> </u> | | |
| • | Number of clients | _ and number of households | | served during the |
| | program year. | | | |

Exhibit B

| South Dakota Statewide Continuum of Care Competition Timeline 2021 | DUE DATE | ORGANIZATION RESPONSIBLE |
|---|--|-----------------------------|
| APPLICATION DEVELOPMENT | | |
| NOFO RELEASED | Thursday August 19, 2021 | PROJECTS |
| DEVELOP PROJECTS/APPLICATIONS | Ongoing | SDHHC |
| PAC CONVENES TO DEVELOP RANKING TOOL FOR PROJECT APPLICANTS | Monday, September 13, 2021 | PAC |
| PRE-APPLICATIONS FOR NEW PROJECTS DUE | Monday, September 20, 2021 | NEW PROJECTS |
| PAC FINALIZES & APPROVES RANKING AND RATING TOOL | Tuesday, September 28, 2021 | PAC |
| PROJECT APPLICATIONS – (first draft) DUE TO SDHDA <u>(5:00 p.m. (CST)</u> | Wednesday, September 29, 2021 | NEW/RENEWAL PROJECTS |
| MOST CURRENT ANNUAL PERFORMANCE REPORTS (APRS) Accepted by HUD FOR ALL INCOMING RENEWAL PROJECTS OBTAINED FROM SAGE | Friday, October 1, 2021 | SDHDA |
| COMMENTS BACK TO APPLICANTS ON FIRST DRAFT | Tuesday, October 5, 2021 | SDHDA |
| FINAL PROJECT APPLICATIONS DUE TO SDHDA <u>(5:00 p.m. (CST)</u> | Thursday, October 14, 2021 | NEW/RENEWAL PROJECTS |
| (no later than 30 days before the applications deadline) | | |
| RELEASE COLLABORATIVE APPLICATION FOR COMMENTS | Wednesday, October 20, 2021 | SDHDA |
| PAC CONVENES TO RANK APPLICATIONS | Wednesday- Thursday, October 27-28, 2021 | NEW/RENEWAL PROJECTS |
| | | |

| | Friday, October 29, 2021 | PAC |
|---|---|--------|
| (all applicants must be notified, in writing, no later than 15 days of the application deadline of acceptance, reduction, or rejection) | | |
| | • | SDHDA |
| PUBLIC COMMENTS DUE ON THE COLLABORATIVE APPLICATION | Tuesday, November 9, 2021 | PUBLIC |
| | Friday, November 12, 2021 | SDHDA |
| | Monday, November 15, 2021 | SDHDA |

SDHHC - SD Housing for the Homeless Consortium, SD-500 CoC

SDHDA - South Dakota Housing Development Authority – CoC Collaborative Applicant

PROJECT - Applicants for Continuum of Care Homeless Assistance Funding

PAC – Policy and Advisory Committee, SD-500 CoC Governing Board